

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
PERFORMANCE, COMPENSATION &
TALENT MANAGEMENT COMMITTEE

CALPERS AUDITORIUM
LINCOLN PLAZA NORTH
400 P STREET
SACRAMENTO, CALIFORNIA

WEDNESDAY, JUNE 15, 2022

9:00 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
LICENSE NUMBER 10063

APPEARANCES

COMMITTEE MEMBERS:

Rob Feckner, Chairperson

Eraina Ortega, Vice Chairperson

David Miller

Jose Luis Pacheco

Theresa Taylor

BOARD MEMBERS:

Fiona Ma, represented by Frank Ruffino

Ramon Rubalcava

Mullissa Willette

Betty Yee, represented by Lynn Paquin

STAFF:

Marcie Frost, Chief Executive Officer

Doug Hoffner, Chief Operating Officer

Matthew Jacobs, General Counsel

Christina Ortega, Committee Secretary

Michelle Tucker, Chief, Human Resources Division

APPEARANCES CONTINUED

ALSO PRESENT:

J.J. Jelincic

Brad Kelly, Global Governance Advisors

Peter Landers, Global Governance Advisors

INDEX

	<u>PAGE</u>
1. Call to Order and Roll Call	1
2. Executive Report - Doug Hoffner	1
3. Action Consent Items - Doug Hoffner	2
a. Approval of the June 15, 2022 Performance, Compensation & Talent Management Committee Timed Agenda	
b. Approval of the April 19, 2022 Performance, Compensation & Talent Management Committee Meeting Minutes	
4. Information Consent Items - Doug Hoffner	3
a. Annual Calendar Review	
b. Draft Agenda for the September 20, 2022 Performance, Compensation & Talent Management Committee Meeting	
5. Action Agenda Items	
a. Review of Board's Compensation Policy for Executive and Investment Management Positions - Michelle Tucker; Global Governance Advisors	3
b. Compensation Review and Recommendations for Statutory Positions - Michelle Tucker; Global Governance Advisors	2
c. Annual Review: 2022-23 Incentive Metrics - Michelle Tucker; Global Governance Advisors	38
d. 2022-23 Incentive Plan of the Chief Executive Officer - Michelle Tucker; Global Governance Advisors	44
6. Information Agenda Items	
a. Summary of Committee Direction - Doug Hoffner	51
b. Public Comment	52
Adjournment	52
Reporter's Certificate	53

PROCEEDINGS

1
2 CHAIRPERSON FECKNER: Good morning. We'd like to
3 call the Performance, Compensation and Talent Management
4 Committee to order. The first order of business will be
5 to call the roll.

6 COMMITTEE SECRETARY ORTEGA: Rob Feckner?

7 CHAIRPERSON FECKNER: Good morning.

8 COMMITTEE SECRETARY ORTEGA: Eraina Ortega?

9 VICE CHAIRPERSON ORTEGA: Here.

10 COMMITTEE SECRETARY ORTEGA: Lisa Middleton?

11 CHAIRPERSON FECKNER: Excused.

12 COMMITTEE SECRETARY ORTEGA: David Miller?

13 COMMITTEE MEMBER MILLER: Here.

14 COMMITTEE SECRETARY ORTEGA: Jose Luis Pacheco?

15 COMMITTEE MEMBER PACHECO: Present.

16 COMMITTEE SECRETARY ORTEGA: Theresa Taylor?

17 COMMITTEE MEMBER TAYLOR: Here.

18 CHAIRPERSON FECKNER: Very good. Thank you.
19 Item 2, the Executive Report, Mr. Hoffner.

20 CHIEF OPERATING OFFICER HOFFNER: Good morning,
21 Mr. Chair and members of the Committee, Doug Hoffner,
22 CalPERS team member. Today, we have three items for
23 action before you today. Your primary compensation
24 consultant, Global Governance Advisors, is here to present
25 items, two of which are following up from the April

1 Committee meeting. All three items as I mentioned are for
2 action, which includes a policy review and recommendations
3 from GGA, the annual incentive metrics review for
4 approval, and then approval for the fiscal year 22-23
5 incentive plan for the CEO position.

6 The compensation review item was pulled from the
7 agenda and we deferred to a future meeting, based upon
8 feedback. Except for the CEO's incentive plan, the other
9 two items, as I mentioned, were previously viewed in part
10 at the April Board meeting -- Committee meeting, and today
11 GGA will provide final recommendations.

12 Mr. Chair, that concludes my report.

13 CHAIRPERSON FECKNER: Thank you.

14 That brings us to Agenda Item 3, action consent
15 items. 3a is the timed agenda. 3b is the --

16 COMMITTEE MEMBER TAYLOR: Move approval.

17 CHAIRPERSON FECKNER: -- minutes from April 19th.
18 Moved by Taylor.

19 COMMITTEE MEMBER PACHECO: Second.

20 CHAIRPERSON FECKNER: Seconded by Pacheco.

21 Any discussion on the motion?

22 Seeing none, all in favor say aye?

23 (Ayes.)

24 CHAIRPERSON FECKNER: Opposed, no?

25 Motion carries.

1 Thank you. Item 4, information consent items.
2 Having no requests to remove anything, brings us to 5a,
3 action agenda items. Ms. Tucker.

4 HUMAN RESOURCES DIVISION CHIEF TUCKER: Good
5 morning, members of the Committee. Michelle Tucker,
6 CalPERS team member. Item 5a presents recommendations
7 from the Board's primary compensation consultant, GGA, on
8 proposed revisions to the Board's Compensation Policy for
9 executive and investment management positions.

10 Periodic reviews allow for revisions to ensure
11 policy provisions remain aligned with CalPERS strategic
12 goals and Board priorities. GGA conducted an in-depth
13 review of the policy and will present their
14 recommendations today as a follow-up to their April
15 presentation.

16 The revisions can be categorized in two ways.
17 There are certain key topics for the Committee's
18 consideration, as well as several administrative or
19 non-substantive changes to add clarity for program
20 administration, participants, and stakeholders.
21 Discussion points and proposed revisions are in the second
22 attachment and show in red text for key topics or green
23 text for the administrative revisions. The Committee may
24 choose to adopt all or some of the revisions based on your
25 discussion.

1 That concludes my opening remarks and I'll invite
2 Mr. Landers and Mr. Kelly to begin their presentation.

3 CHAIRPERSON FECKNER: Thank you.

4 (Thereupon a slide presentation.)

5 MR. KELLY: Good morning, everybody.

6 CHAIRPERSON FECKNER: Microphones, please.

7 Thank you.

8 MR. KELLY: Good morning, everybody.

9 CHAIRPERSON FECKNER: Good morning.

10 MR. KELLY: As you recall, this is an item that
11 we covered a bit more extensively at the last meeting, but
12 there are a few items that we had indicated required some
13 additional work and follow-up. And so that's what we'll
14 be covering today.

15 --o0o--

16 MR. KELLY: There we go. In terms of next steps,
17 what we would ask is that this Committee consider the
18 recommendations as proposed. And -- and once there is a
19 decision made by this Committee, then we will work with
20 CalHR to -- or CalPERS HR, sorry, to -- to finalize the --
21 the edits in the policy itself.

22 --o0o--

23 MR. KELLY: In terms of a quick review of the key
24 items that we covered at the last meeting, basically what
25 we -- we noted was that the front end, the policy was

1 missing some key principles, some anchoring principles
2 that should be decided on by your Board to be a bit more
3 prescriptive in terms of the application of the policy.
4 It was requested that we conduct interviews with each of
5 Committee members. And the Chair had -- had recognized
6 that he would like to have a broader perspective brought
7 to the table around as an asset. We -- we look at
8 interviewing everyone on the Board. And then we were also
9 asked to postpone this -- or to delay this, given the
10 extent of work that had to be covered before this meeting.
11 And so that's something that we will be embarking on
12 shortly after this meeting.

13 In terms of another key item that we recognized
14 was the timing of the compensation assessments. We want
15 to help avoid lags in the -- in the determination and
16 assessment of compensation, so that at any given point
17 you're not too far off the peer group and the benchmarks
18 that are established by that -- that -- that peer group.
19 And so we can recognize that some positions that were just
20 assessed -- I guess the Chief Actuary was the longest one.
21 Roughly about 14 years since the last adjustment to their
22 compensation. And so we would like to avoid major delays
23 like that and avoid any major gaps, as I said before. And
24 so our recommendation is that you set a regular scheduled
25 assessment, roughly about every two years, maximum three

1 years, to make sure that you're still trying to stay
2 aligned with the market as you move forward.

3 The next item that we recognized at the last
4 meeting was the adjustment to the private sector peers.
5 Your fund is growing and growing considerably, and so
6 therefore you want to make sure that you're constantly
7 benchmarking against similar sized organizations. And so
8 therefore, we recommended an adjustment to the current
9 defined size, the private sector peers, recognizing that
10 you are close to half a trillion in assets under
11 managements. And so you should be trying to benchmark
12 against similar sized funds as you go forward.

13 And then finally another element that we
14 identified was the treatment of new hires and/or
15 appointments. And this is a phenomenon that we recognized
16 is something that permeates many organizations and it's
17 where internal candidates are discouraged from running
18 for -- or putting their name in the hat for new
19 appointments, strictly because there's a perception that
20 external candidates are valued at a higher level. That --
21 that external candidates bring some sort of extra skills
22 capability, what have you, and so therefore, there's an
23 imbalance in the assessment. So one of the things that we
24 recommended is that there be a fair, transparent,
25 objective assessment put in place, so that both internal

1 and external candidates are treated in the exact same way,
2 and that there's absolutely no perception that external
3 candidates, at any point, will be considered at a higher
4 level than internal candidates.

5 Are there any questions on these key items?

6 CHAIRPERSON FECKNER: Yes. We have a couple of
7 questions. But I first wanted to say that when we're
8 talking about the adjustment to private sector peers, et
9 cetera, and we've talked in the past, that especially this
10 Committee and this Board is fairly new to this process, so
11 it may be time that we have a workshop, a
12 roll-up-your-sleeves workshop, where everyone can just sit
13 down and go through the policies from the beginning to
14 end. And instead of just doing a review, but actually
15 having some feet-on-the-ground suggestion about these
16 issues. And the private sector peers from my perception
17 is we know we're going to lose folks to other agencies, et
18 cetera.

19 But at the same time, who is going to be our
20 comparison level where we're going to lose them to? If
21 they're going to go to major funds, et cetera, we can't
22 pay enough to keep those people anyway. So we need to be
23 able to have a comparative discussion about who we're
24 going to lose to and what we compare like to those groups,
25 whether that be in-state California, whether that be

1 CalSTRS, New York STRS, et cetera, but more of a common
2 civil service kind of benchmark versus the private
3 industry. We know for the most part, the private industry
4 is going to be able to outpay us nine-tenths of the time.
5 So we need to be able to have a cognitive discussion about
6 that.

7 Ms. Ortega. Just a second.

8 There you go.

9 VICE CHAIRPERSON ORTEGA: Thank you, Mr. Chair.
10 Just adding on to that, I think that on the proposal to
11 keep the language about the executive management positions
12 and the banks and insurance companies is the piece that
13 I -- I would recommend we not include. I mean, I don't
14 think the -- I just don't see that we've really been
15 recruiting people from banks and insurance companies, nor
16 do I think that some of the positions, like General
17 Counsel, or Chief Operating Officer, or Chief Financial
18 Officer are really similar in terms of the
19 responsibilities at CalPERS versus a banker or an
20 insurance company. It seems to me to make more sense to
21 just focus on leading public pension funds and the
22 Canadian funds.

23 On the investment management positions, I did
24 have a question about your point on the size of the fund.
25 And I think I understand where you're -- why -- why you

1 would recommend that. But I wondered if you could talk a
2 little bit about who that might bring in. I'll tell you
3 my mind goes to like sovereign wealth funds and those
4 types of organizations. And again, I think that's far
5 outside of the bounds of who we would really compare
6 ourselves to.

7 MR. KELLY: Well, we also -- when Peter and I are
8 teaching our accredited fiduciary program, we also say
9 that public pensions they have a great opportunity to
10 attract and retain some good talent, because not every
11 investment professional wants to work in some of these
12 major urban centers. And -- and so if you can offer good
13 challenging work at competitive pay and a great quality of
14 life, that's a great value-add package that you can
15 propose to potential candidates.

16 And so any investment professional -- I guess New
17 York Common, they just brought in a Senior Vice President
18 from BlackRock. We're getting some intel on how that
19 actually transpired, how they did that. But you're
20 starting to see that people who are in the private sector
21 look at some of these pensions as a great opportunity.
22 And so therefore, that's why we would say you need to
23 compare yourselves to -- there's very few half trillion
24 dollar funds out there, but at least sizable funds that
25 you can get someone who has the skills, the background,

1 the complexity of their -- their understanding around the
2 portfolio of that you manage to -- to help move that
3 forward.

4 So again, it's about who you might be able to
5 attract, who might want to consider some good quality and
6 challenging work in a public pension. And you're at a
7 size and scope that I think a lot of investment
8 professionals might want to consider coming here. I think
9 your CFO is a great example of that.

10 MR. LANDERS: The only thing I'll add to what
11 Brad was saying is when you look at, you know, making that
12 change in size, we actually don't anticipate there being
13 that many more private sector organizations added, because
14 to Brad's earlier point, there isn't that many -- you
15 know, you're talking about the BlackRocks and that, that
16 are in the trillions of dollars. So overall, we don't
17 anticipate the peer group changing all that much in terms
18 of the private sector organizations moving up to that, I
19 believe, 500 million -- 500 billion dollar level that
20 we're speaking about.

21 And to Rob's earlier point as well, I think that
22 is part of these discussions, these interviews, that we're
23 talking about rolling up the sleeves is really getting a
24 view from this Board, this makeup of the Board on what you
25 feel are the appropriate comparators, both for the

1 executive management staff, but also on the investment
2 side. And then once we have a good consensus and
3 understanding of everyone's views that they're bringing to
4 the table, we can then come back and, if required, make
5 any changes to the policy to reflect the views of this --
6 of this Board, because to Rob's point, it has been a few
7 years since the specific criteria have been looked at. So
8 I just wanted to add that point in before we move forward.

9 CHAIRPERSON FECKNER: Thank you.

10 Anything else, Ms. Ortega?

11 VICE CHAIRPERSON ORTEGA: Yeah, if I could, just
12 on the issue of the lag and that. I wonder if we should
13 take action on this item today, given that the
14 compensation issues are going to come back at a later time
15 and whether we should pause for that conversation. I do
16 think that there are -- rather than putting a specific
17 time frame in here, I think there are other ways. I
18 certainly, you know, won't repeat the comments I made at
19 the last meeting, but, you know, I would advocate for
20 something that pegs the increases in the positions on a
21 regular basis to the State employee increases overall,
22 that would then make adjustments to the positions on a
23 regular basis rather than sort of waiting until there's
24 another compensation study or whatever it might be. So --
25 but it feels like we have to have that conversation about

1 what we're doing with the comp items before we could --
2 you know, before there would be a recommendation on that
3 here.

4 And then the last thing -- I don't know if you're
5 going to talk about the matrix for the -- if there's
6 further conversion on that.

7 MR. KELLY: (Nods head.)

8 VICE CHAIRPERSON ORTEGA: Okay. I'll hold on my
9 comment on that.

10 And then just on the new hires issue, I'm a
11 little unclear where that's coming from, only because in
12 our system, all the candidates have to be treated with the
13 same opportunity to progress through the civil service
14 competitive process for the position. So I would think
15 that all the outside candidates and internal candidates
16 are already afforded the same opportunity for the
17 positions. So I'm not -- I'm just not sure where that
18 came from. That was sort of --

19 MR. KELLY: It's -- it tends to be this embedded
20 mindset. And it's not just the fair and equitable
21 treatment throughout the process, but it's the
22 indetermination of where within that band. So typically
23 what we would -- what we see is that an external candidate
24 coming in would be at -- you know, would be brought in at
25 the middle of the band or the upper end of the band,

1 whereas a new candidate coming in who's just progressively
2 going up tends to be in the bottom end of the band. So
3 it's also the fair and equitable treatment of how you
4 assess where within that band they will reside when they
5 come into the position. And that's -- that's another
6 treatment. So we want to make sure that it's not just the
7 selection process, but it's the determination of the
8 compensation as well that's treated fairly and equitably.

9 VICE CHAIRPERSON ORTEGA: Okay. I think that
10 makes -- I just want to say it might be necessary to have
11 some reference to the existing salary rules that are in
12 place for current employee, so just so that it's clear
13 that it still operates within the rules that we have in
14 place.

15 MR. LANDERS: And just circling back on the
16 review question. While you definitely would on an annual
17 basis look and review performance in that to say should
18 someone receive a salary adjustment or not. What we're
19 saying is a review like process like we're going through
20 right now where you get the market data, you understand
21 where your positioned, that you obviously get consensus on
22 the peer group, that -- a typical process and a best
23 practice would be to conduct that review either every two
24 or every three years. That's really what we're trying to
25 get -- put into the policy.

1 It doesn't necessarily mean you'll make any
2 adjustments to the bands at that specific time, but it's
3 just going through that review process, so the Board and
4 the Committee understand how you stack up against your
5 approved peer group on a more regular basis. And that's
6 really what we're going for here is just setting in place
7 that sort of review every two to three years, but not
8 saying that any adjustments will be made. We're not
9 saying that should be done every three years. It's really
10 just having an understanding of where you stack up every
11 two to three years and doing a more detailed dive like
12 we've been going through the last few months.

13 CHAIRPERSON FECKNER: Thank you. And that being
14 said, not saying whether I agree or disagree with the
15 assessment, I think we're going to pull the timing of the
16 assessment off for now and act on that at a future date
17 when we can have a larger discussion on the issue.

18 CHAIRPERSON FECKNER: I have Ms. Paquin.

19 ACTING BOARD MEMBER PAQUIN: Thank you, Mr.
20 Chair. I just wanted to add that the Controller is very
21 supportive of the comments that Mr. Feckner and Ms. Ortega
22 made surrounding the inclusion of which private funds
23 should be benchmarked against. And I do have a concern,
24 as Mr. Feckner expressed, that there's no way that we're
25 going to be able to ever match the salaries of some of the

1 very large private funds. And I think that you were very
2 eloquent when you said that there are other reasons why
3 people choose to come and work for CalPERS here.

4 Thank you.

5 MR. KELLY: And might I also remind this
6 Committee that the policy currently states that you're not
7 benchmarking solely against the private sector. It's a
8 blended peer group, as we've said before. And that blend
9 itself brings you down from that pure private sector
10 level. So the inclusion of public pensions and public
11 State agencies will help to bring that down. So again,
12 you're going -- you're going to be kind of in that suite
13 spot in between. So we never say that pensions should be
14 offering, you know, Wall Street rates, because that's just
15 not who you are, but you should be offering something
16 that's competitive, so that anyone who is working in that
17 industry in the private sector might actually consider
18 coming to a fund like yourself for, you know, all the
19 various challenges and great career progression that they
20 can experience.

21 ACTING BOARD MEMBER PAQUIN: And currently, what
22 kind of weighting do we place on the public sector funds
23 in the comparison group versus private sector? Are they
24 all weighted equally?

25 MR. KELLY: Our understanding is McLagan did a

1 full blend of both State agencies, the public funds, and
2 the private sector organizations.

3 Peter.

4 MR. LANDERS: And that's something, to Brad's
5 point, is they're sort of equally weighted right now, but
6 that is something we can also get into as part of the peer
7 group discussion, because we do have some clients that
8 have actually specifically stated if we are blending the
9 peer group, we want it to be X percent public sector and
10 public funds, and X percent private sector. So that's a
11 discussion we can also have as part of these interviews
12 that we plan on going through. But right now, it is more
13 of an equally weighted sort of company by company type of
14 approach.

15 So that's definitely something that we can talk
16 about moving forward, if we want to make any tweaks in
17 that area, because that is something we've seen some
18 organizations, not all, choose to do in these types of
19 settings where you are competing against both the public
20 and private sector peers to have that appropriate blend
21 that everyone feels is fair and defensible.

22 ACTING BOARD MEMBER PAQUIN: Okay. Mr. Chair,
23 will that also be a topic to be included in the workshop
24 that you've suggested earlier?

25 CHAIRPERSON FECKNER: It will. In fact, I'm

1 going to go a little beyond that and say that although I
2 understand the blended routine that we have that we've put
3 together, I think it's also fair that we would have a
4 side-by-side comparison of just public funds, so that we
5 can see -- well, you say the blended brings us down -- or
6 brings us up into the median. I want to see where we are
7 as just public funds, so that we can make an educated
8 decision amongst ourselves. Does that work?

9 ACTING BOARD MEMBER PAQUIN: Yes. Thank you.

10 CHAIRPERSON FECKNER: Very good.

11 Ms. Taylor.

12 COMMITTEE MEMBER TAYLOR: Yes. I wasn't -- there
13 we go. I wasn't going to say anything, but I agree that
14 we need this workshop. I also agree with my cohorts'
15 comments on this regarding the -- the private sector and
16 I -- I think that's an amazing thing that, you know,
17 BlackRock -- the person from BlackRock is now going to New
18 York Common. But I think when we look at this, these
19 people are coming -- they may be in a certain part of
20 their career where they feel like they can -- that they've
21 already made their money --

22 MR. KELLY: Yep.

23 COMMITTEE MEMBER TAYLOR: -- right? So it's all
24 about the experience of wanting to work in a pension fund,
25 not just for the experience of the pension fund, but also

1 for the mission. So I think we need to be cognizant of
2 that, that -- so when we take -- like everyone has said
3 here, when we take the comparison, we really -- our
4 comparisons really should be other pension funds and
5 foundations. But the insurance and banking industry seems
6 a little outside of our purview. But if we're going to --
7 if we're looking at having this workshop and, you know,
8 having -- seeing how we want to weight these, I think
9 that's a really great idea.

10 I just also wanted to say that I feel like we --
11 we do raises, as I've seen them since I've been here, kind
12 of on the State agency -- the way the State agencies do
13 theirs for a lot of our management. And we have a --
14 we've hit an average of raise. We don't -- apparently
15 SIRI thought I was talking to her.

16 (Laughter.)

17 COMMITTEE MEMBER TAYLOR: We don't have -- I mean
18 we hit a certain average of raises, but we don't reward
19 just because, right? So we do -- we -- everyone isn't
20 getting a raise if they don't deserve it. So I think --
21 and that is kind of -- we're in a merit based system in
22 the State of California. Everybody, I think, understands
23 that, yeah, you're not just going to get a raise if you're
24 not performing, et cetera, et cetera. But we are still
25 kind of in the realm of State agencies. And I want to

1 make sure that some of these positions, which has kind of
2 bugged me a little bit, that we're looking at are --
3 they're still State agency positions. I -- our Investment
4 Office aside, a lot of these positions are State agency
5 position.

6 And while I agree that we should be -- because we
7 are a different entity, we should be paying a little bit
8 differently. I don't think we should be so far outside
9 the realm that we're creating a different class of State
10 employee, and that comes from being a State employee.
11 So --

12 MR. KELLY: Absolutely.

13 COMMITTEE MEMBER TAYLOR: So -- but I -- I --
14 again, I agree with Ms. Paquin and Mr. Feckner over making
15 sure that we kind of put this off and look at this a
16 little deeper and make sure we're making the right
17 decisions.

18 MR. KELLY: And, Ms. Taylor, just to -- just to
19 address that, that is an element we're going to get into
20 in a bit deeper context in just about a minute here.

21 COMMITTEE MEMBER TAYLOR: Great. Thank you.

22 CHAIRPERSON FECKNER: All right. Seeing no other
23 or requests, please continue.

24 --o0o--

25 MR. KELLY: Excellent. Thank you.

1 In terms of items that -- that we noted needed
2 further work, both with Legal and with CalPERS HR, the
3 first one was -- is the merit increases. And what was
4 communicated to us is that there is a definite
5 psychological alignment between the treatment or the
6 current policy within the State and the treatment of merit
7 increases internally here in CalPERS.

8 And as you can see, we -- last -- the last
9 meeting we quoted a North American study that had been
10 done just recently through the pandemic. Because of the
11 Great Resignation that has taken place, there is an upward
12 pressure on base salaries to go up. And through all
13 sectors in North America economy, it was deemed that --
14 it's anticipated in 2022 base salaries will go up roughly
15 about three percent. That is high actually from North
16 America perspective. Typically, we see about one and
17 three-quarters to two and a half percent annually. So
18 three percent is at the upper level.

19 And we -- and we'd also like to note that the
20 current State level typically is, what, five percent
21 annually. Okay. So -- so again, you're treating your
22 employees quite well, which is great, but we also want to
23 look at sustainability. And we also want to recognize
24 that everyone within this policy are incentive eligible.
25 They're either solely eligible for a short-term incentive

1 or both a short-term and long-term incentive. So that
2 five percent increase that you typically would see at the
3 State level tends to get amplified through the application
4 of the incentives.

5 And so I want everyone to note that. And Peter
6 and I, we always want to make sure that the
7 recommendations we're bringing forward are in the best
8 interests again of your members and your fund. And
9 sustainability is a key, key fiduciary duty that you need
10 to be looking at. And so therefore, we want you to be
11 aligned to market as best as possible.

12 As you can see, the typical distribution that we
13 provided at the last meeting, you'll see the lion's share
14 is at target, like right at target. So that's 60 -- 60 to
15 70 percent of your staff should typically be at that
16 level. It was communicated to us that because of the
17 alignment with the five percent State merit increases, the
18 lion's share of your employees were coming out at
19 exceeding target, which again is misaligned to the general
20 distribution of -- that we see typically in a North
21 American market. And so we'd like to -- again,
22 recognizing that these are all incentive eligible,
23 employees --

24 --o0o--

25 MR. KELLY: -- we did our assessment. And if you

1 call back to some previous items that we presented, we
2 always liked to see a nice distribution on the performance
3 levels. And we also had recommended in the policy that
4 you move to a standard five level assessment matrix, so
5 that there's consistency regard -- irregardless of -- of
6 which element of compensation you're assessing, you --
7 everyone has a general understanding, a universal
8 understanding of what each of the levels mean. If I
9 recall correctly, the original policy had about five or
10 six different assessment matrix and tools. And so
11 therefore, we'd like to have a standard five set -- or
12 five stage possess that everyone can -- can rely on, just
13 to ease the administration of -- of all of the elements of
14 compensation within this plan.

15 So when you look at this, your previous matrix
16 had, you know, everything from zero, which, you know, does
17 not fully meet to meet, which again aligning to the market
18 should be, what, 50 to 70 percent of your employees. And
19 then exceeds -- consistently exceeds is five percent. And
20 that's aligned to the CalPERS -- or the State practice and
21 then outstanding is seven percent.

22 So again, our understanding is that the lion's
23 share of your employees hit that five percent exceeds
24 level or consistently exceeds on a regular basis. And
25 we'd like to bring you back to, you know, the lion's share

1 of your employees being at target, again reminding you
2 that everyone in this policy have additional incentives
3 that are added on.

4 And so our recommendation is that -- again
5 aligning to that five step process or five step matrix
6 that we're -- we're advising you to adopt, we'd like to
7 see again fully meets at three percent, which again right
8 now it's meeting market, but going forward, I'll say that
9 three percent on a consistent basis will still good. It
10 will be slightly above market.

11 And then consistently exceed expectations is four
12 and a half percent. We want and we added an additional
13 condition that anyone who is deemed that they consistently
14 exceed, so they're above target, we want there to be
15 further administrative responsibilities around that to
16 justify why that individual does truly exceed --
17 consistently exceed expectations, because we want there to
18 be a better distribution of, you know, your lion's share
19 at target, and then your upper higher end performers
20 throughout your organization.

21 So I know that's -- that's a lot, but again, we
22 want to make sure that sustainability is key and we are
23 also recognizing that there are additional incentives that
24 are on top of the typical compensation structure within
25 the State here.

1 Are there any questions?

2 CHAIRPERSON FECKNER: There is. Ms. Taylor.

3 COMMITTEE MEMBER TAYLOR: So I have -- I think I
4 have a problem with this, because our -- what you're
5 talking about are merit raises, right?

6 MR. KELLY: (Nods head.)

7 COMMITTEE MEMBER TAYLOR: Our five percent, it's
8 actually State mandated, right? I mean, it's not -- but
9 the five percent is mandated, the actual raise isn't. So
10 it's not like we -- I don't know how that works with
11 management, but in rank and file, there is no choice
12 between -- you either meet and get your five percent or
13 you don't meet. So I have a little problem with
14 consistently exceeds at 4.5 percent, and then dropping the
15 percentage increase for exceptional a whole point. So I
16 just -- I really question this recommended matrix is -- I
17 have a -- it just doesn't fit the State's -- the actual
18 State requirements is what it looks like to me. And I
19 don't know if we have any -- and I'm going to let Ms.
20 Ortega answer to that.

21 VICE CHAIRPERSON ORTEGA: Well, I don't want to
22 answer, but I -- and I was going to -- actually, I was
23 going to ask if Ms. Tucker had any thoughts about this
24 from a practical perspective. I mean, one of the things
25 that I think could happen is that if you were an employee

1 who had come up through the positions and -- a long time
2 have -- typically would have experienced that five percent
3 a year as long as you were meeting your expectations. The
4 way it typically works is that you would just move up at
5 five percent each year until you reached the max. And
6 then you either stay there or you get promoted and then
7 you have more opportunities.

8 COMMITTEE MEMBER TAYLOR: Until you max out.

9 VICE CHAIRPERSON ORTEGA: Exactly. So we have
10 lots of people maxed out, right?

11 I do think that it -- I can imagine culturally it
12 being difficult to transition into a place where you would
13 maybe then move into a different type of position where
14 that's not the way it's assessed any longer, so that
15 then -- I think I've -- you may have the experience with
16 employees where suggesting they get three percent instead
17 of five percent seems like what did I do wrong? That's
18 the part of this that I find a little confusing in our
19 system. So I just wondered if you had any thoughts about
20 sort of mechanically how it might work and whether that
21 transition is realistic?

22 HUMAN RESOURCES DIVISION CHIEF TUCKER: Sorry.
23 Okay. Thank you, Ms. Ortega. I'm happy to respond to
24 that. So, yes, generally, in the State system, there is a
25 up to five percent -- well, a five percent merit salary

1 adjustment for regular civil service team members. And
2 that's tied to the anniversary date of their appointments.

3 For our 20098 team members, there is a base pay
4 adjustment that's reviewed annually. So it's the same
5 time for that whole body of employees. So that's one
6 difference. And Mr. Landers and Mr. Kelly are right in
7 that the majority of the group does tend to get 60 --
8 about 60 percent every year is in the consistently exceeds
9 category. And I think that's for the reasons that you
10 stated, Ms. Ortega, because I think typically people
11 perceive five percent as being I've fully met standards.
12 So this would be a cultural shift.

13 However, they are also correct that it does tie
14 to the future incentive wards, so it's all connected. So
15 I do think that we would need to message this and have
16 some communication if we did adopt this change.

17 CHAIRPERSON FECKNER: Anything else?

18 Okay. Continue.

19 MR. KELLY: I can --

20 CHIEF OPERATING OFFICER HOFFNER: Let me make one
21 clarify statement I guess to that. These positions and
22 the individuals also have the incentive opportunity that
23 is outside of all the other civil service positions in the
24 State, minus a couple departments. So in combination with
25 this, there's another set of compensation opportunities.

1 So it maybe balances itself out over time. This is
2 definitely a change from existing practice, but the seven
3 percent is also different than what exists in the merit
4 matrix for other civil service positions that exist too.
5 So I just -- it's different. It has been that way for
6 some time, but...

7 CHAIRPERSON FECKNER: Ms. Ortega.

8 VICE CHAIRPERSON ORTEGA: Yeah. I just had a
9 quick clarification. The -- the ratings that are
10 discussed here are these under Marcie's assessment? Is
11 it -- there -- there is a -- I -- there is an item that
12 comes before us where this is reported out, right?

13 CHIEF EXECUTIVE OFFICER FROST: (Nods head.)

14 CHIEF OPERATING OFFICER HOFFNER: Correct.

15 VICE CHAIRPERSON ORTEGA: Okay. Then I guess I'm
16 going to take this opportunity to say that this is maybe
17 something for the workshop or for our future conversation
18 is thinking about how we structure this entire
19 compensation system, so that we can get input directly
20 from the CEO on some of these questions. It's -- I'm
21 finding it very hard to think about how the CEO implements
22 these changes without being able to get her input. And
23 since she's subject to this same structure, we cannot get
24 her input. So I think it might be something that's worthy
25 of a project to think about whether we should be splitting

1 that out, so that we could get her input on something like
2 this.

3 CHAIRPERSON FECKNER: So Doug, Michelle, or Brad,
4 or Peter either, any of you, how does STRS do this? Do
5 any you know what their metrics is here?

6 MR. LANDERS: I mean, I can talk briefly and then
7 I'm sure Michelle can add some additional insight. But
8 they have a matrix type of approach. Unfortunately, off
9 the top of my head, I can't remember what exactly the
10 percentages are, if they're seven, five, three. I think
11 they're slightly different than that, off the top of my
12 head. But they have, I believe, a four or five -- five
13 level matrix approach. I recall we worked with them a
14 couple years ago on a similar type of analysis to try and
15 streamline a little bit how they reviewed their
16 individuals. But I can't recall exactly what the
17 percentages were that are used in their matrix, but I
18 think they have moved to more of like a -- they had like a
19 seven level approach. I think we've tried to streamline
20 over the years to lesser levels.

21 HUMAN RESOURCES DIVISION CHIEF TUCKER: And their
22 policy range is 0 to 10, so their pay increases can be
23 anywhere within that band. And we don't know right
24 offhand what -- how many steps there are, but it sounds
25 like Pete had some information.

1 CHAIRPERSON FECKNER: So 10 is their top end and
2 0 is the bottom end?

3 HUMAN RESOURCES DIVISION CHIEF TUCKER: Correct.

4 CHAIRPERSON FECKNER: Okay. All right. Okay.
5 Continue.

6 --o0o--

7 MR. KELLY: The next element that requires some
8 additional work was the treatment of pro rata awards. So
9 this is basically awards that were given to individuals
10 who were either hired half way through or partly through a
11 fiscal year. And so one of the typical things -- one of
12 the things that was communicated to us is that if someone
13 was brought in, typically what would happen is that
14 individual would be given -- would not be eligible for an
15 award at that -- the end of that fiscal year that they
16 came in, but they would be given a balloon award at the
17 end of the following fiscal year that not just covered the
18 fiscal -- that fiscal year, but the part of the additional
19 fiscal year that they came in.

20 We saw this as problematic, one from an
21 administrative standpoint, it's pretty difficult to
22 manage. And then secondly, what you're doing is you're
23 now assuming that the performance requirements for that
24 fiscal year that they received award for were the same for
25 those two fiscal years. And that could not -- that could,

1 you know, sometimes not be the case. And so we want to
2 make sure that there's fair and equitable treatment of
3 these individuals.

4 But at the same time, there's appropriate
5 application of the performance objectives, targets, and
6 strategy that's applied to that fiscal year. And so what
7 we're recommending is that anyone coming in within the
8 first six months of the fiscal year up to, I believe,
9 December 31st would be eligible for a pro rata award. And
10 then anyone coming in after that would not. So anyway --
11 any -- from January 1st onward would not be eligible, and
12 strictly because of what I just mentioned. And as long as
13 you're clear and transparent about that, we haven't seen
14 any other organizations that adhere to such a policy, have
15 any problems with recruitment, retention, what have you.
16 It's just about being, you know, fair and transparent
17 about the application.

18 --o0o--

19 MR. KELLY: So we did work with the HR Department
20 as well as the Legal team. And so we put together this
21 quick table so that everyone can see what we're
22 recommending. So anyone appointed before December 31st
23 would be eligible for a prorated award. Appointment after
24 that January 1st onward would not be eligible. If they
25 vacate their position within six months of the

1 appointment, they would not be eligible for a prorated
2 award or if they were promoted from Investment Office
3 classification to a covered position, they, too, would be
4 eligible for a prorated award.

5 And again, this was all vetted through Legal.
6 And so the recommended -- recommended wording is all in
7 the multiple -- multiple copies of the policy that -- that
8 you have.

9 Any questions with regard to this?

10 CHAIRPERSON FECKNER: Seeing none.

11 --o0o--

12 MR. KELLY: Excellent.

13 In terms of treatment of termination, this is
14 both, you know, with and without cause. When we look at
15 the treatment of terminations, sometimes there can be
16 unanticipated behaviors that permeate within your
17 organization. And so we want to make sure that
18 individuals are not incentivized in any way to stretch --
19 to stretch out their time to stay in a position that
20 they're not psychologically committed to or not
21 performing. And again, that's detrimental from, you know,
22 your -- your -- your employment at your employee
23 environment, your morale. You want to make sure that
24 everyone is coming in and they're giving it their all
25 every day.

1 And so we want to make sure that there's a real
2 transparent application of how they might be eligible for
3 incentive awards or how long they have to stay. So that
4 no one is incentivized to just keep their seat warm solely
5 for the purpose of being eligible for an incentive at the
6 end of the period.

7 --o0o--

8 MR. KELLY: And so work -- again, working with
9 the HR Department and with Legal, our recommendation is to
10 basically look at termination, which this would be
11 termination without cause, this would be retirement,
12 death, or disability on or after January 1st, they would
13 be eligible for a prorated award. And then the policy
14 strictly says, "Unless they relinquish their duties", so
15 if they've stepped away from the duties.

16 And this is the application of leave credits, so
17 again, you don't want someone who has stepped away from
18 their role, they've relinquished their duties, but
19 they're -- they're just waiting out their leave credits.
20 We don't want those leave credits to be considered part of
21 that, you know, employment time. And so if they are
22 stepping away and applying their leave credits, the date
23 that they leave, and you'll see that in green in your --
24 in your suggested wording, the leave credits do not apply,
25 so it's upon the date that they actually step away.

1 And then secondly, if they retire or if there's a
2 vacancy due to death or disability on or before December
3 31st, they also would be eligible for prorated awards.
4 But again, discretion would be applied to this and they
5 would have to have a compelling circumstance around that
6 for the Board to apply their discretion and to grant them
7 that prorated award.

8 Any questions with regard to that?

9 CHAIRPERSON FECKNER: Seeing none.

10 MR. KELLY: And again, a lot of this is just to
11 be more prescriptive and add clarity to the policy, so
12 that there's very clear application of the policy going
13 forward.

14 --o0o--

15 MR. KELLY: Next is eliminating, adjusting,
16 deferring incentive payouts. This is -- this is a real
17 murky element and very discretionary. And so there we --
18 therefore, we wanted to add a bit more detail around this,
19 be more prescriptive again, as I said before.

20 And so what we recommended going forward, again
21 working with the Legal and your HR Department, is that
22 there be three distinct and what we would call qualifying
23 triggers that would enable your Board to apply discretion.
24 And those triggers would, one, be investment performance,
25 both on total fund and asset class. And the asset class

1 element would be added in if this Committee deemed that
2 they would like to include the asset class component back
3 into the incentive structure.

4 Next is policy violations, so any violation of
5 your Investment Policy, code of ethics, what have you
6 would also deem a triggering event where your Board can
7 apply discretion.

8 And then finally, reputational risk, if --
9 whatever the actions of this employee have taken could be
10 deemed a reputational or headline risk for this fund,
11 therefore, again your Committee would be eligible to apply
12 discretion on the -- the elimination adjustment or
13 deferral of incentive payouts.

14 MR. LANDERS: The only thing I'll add to this is,
15 you know, it's important that you definitely as a Board
16 have the discretion that if these triggers are hit to
17 consider it. I will say in practice, unless it's been a
18 very severe violation, we typically see most boards not
19 choose to use the discretion. But it's important for you,
20 at least in the policy, to have that ability to take a
21 second look, identify here are potential triggers, and,
22 you know, have a discussion before, you know, agreeing to
23 again eliminate, defer, or adjust any of the incentive
24 payouts.

25 But I just wanted to from a practical

1 perspective, a lot of boards -- you know, yes having these
2 triggers in place is important. You want to have that
3 discussion, but they often will choose actually not to
4 utilize that discretion, but have that discussion before
5 they finalize that decision.

6 CHAIRPERSON FECKNER: Ms. Taylor.

7 COMMITTEE MEMBER TAYLOR: I appreciate this. I'm
8 not sure if we're not already -- if we don't already have
9 this written down somewhere. And maybe we should also put
10 this in -- in our workshop, so that we can discuss this
11 and make sure that we're not duplicating processes and
12 stuff. So, if that's okay.

13 CHAIRPERSON FECKNER: Yep.

14 COMMITTEE MEMBER TAYLOR: All right.

15 CHAIRPERSON FECKNER: Okay.

16 CHIEF EXECUTIVE OFFICER FROST: I think I can
17 comment on this one, if I could, Chair. So in -- we have
18 calibration sessions and I can talk about the Investment
19 Committee -- or the Investment Office and the calibration
20 we do there. But we take these under consideration and we
21 do reduce payouts or eliminate payouts, if there is a --
22 and I'll give one example, if they've had trading
23 violations, there is a reduction in the incentive or an
24 elimination of the incentive.

25 COMMITTEE MEMBER TAYLOR: Thank you.

1 CHIEF EXECUTIVE OFFICER FROST: As one example.

2 CHAIRPERSON FECKNER: Very good. All right.

3 Continue, please.

4 --o0o--

5 MR. KELLY: And again, this strictly to be more
6 prescriptive. And there work -- if you recall, the
7 previous policy did have a process in place where you
8 could apply your discretion and some examples, but it
9 wasn't as -- as descriptive and prescriptive as we're --
10 we're recommending here. Again, it's for your own
11 protection and have added clarity for both your Board and
12 for your employees, so that everyone understands, you
13 know, what could possibly lead to a discretionary event
14 that your Board has the ability to apply.

15 And that takes us to the end. Are there any --
16 any questions with regard to the policy item? And I would
17 imagine we're going to be covering a lot of these in this
18 future workshop.

19 CHAIRPERSON FECKNER: Yeah. I think that is an
20 appropriate comment. I don't see another request to
21 speak.

22 Ms. Tucker, what do we need here?

23 HUMAN RESOURCES DIVISION CHIEF TUCKER: So I
24 think the Board can adopt some or part of the items. And
25 what I have noted that the Board would indicate approval

1 for is the adoption of the pro rata and the adoption of
2 the treatment of termination, with the remaining items
3 noted in red on the action items to be included in the
4 workshop.

5 And then there also were a number of
6 administrative updates in green text, which you could
7 consider to adopt or not as you wish.

8 CHAIRPERSON FECKNER: Mrs. Ortega.

9 VICE CHAIRPERSON ORTEGA: Yeah, I'd move approval
10 consistent with Ms. Tucker's remarks and then leave the
11 items that are relevant to the future conversations out of
12 the amendment at this time.

13 COMMITTEE MEMBER TAYLOR: Second.

14 COMMITTEE MEMBER MILLER: Second.

15 CHAIRPERSON FECKNER: It's been moved by Ms.
16 Ortega, seconded by Ms. Taylor.

17 Any discussion on the motion?

18 Seeing none.

19 All in favor say aye?

20 (Ayes.)

21 CHAIRPERSON FECKNER: Opposed, no?

22 Motion carries.

23 Ms. Tucker.

24 HUMAN RESOURCES DIVISION CHIEF TUCKER: Thank
25 you. So moving to Item 5c?

1 CHAIRPERSON FECKNER: 5c.

2 HUMAN RESOURCES DIVISION CHIEF TUCKER: 5c is an
3 action item. To comply with the Board's policy, incentive
4 metrics are reviewed annually by the Board's primary
5 compensation consultant. GGA will present their
6 recommendations for the incentive metrics for fiscal year
7 22-23 incentive plan inclusion. They reviewed the
8 existing metrics, past performance data, and the '22
9 through '27 CalPERS Strategic Plan to ensure alignment.

10 Final Board-approved metrics will be included in
11 some combination on fiscal year 22-23 incentive plans for
12 eligible executive and investment management positions,
13 including the CEO's incentive plan, which will be
14 presented in Item 5d. So that does conclude my opening
15 remarks and I'd like to again invite Mr. Landers and Mr.
16 Kelly to begin their presentation

17 CHAIRPERSON FECKNER: Thank you.

18 MR. LANDERS: Great.

19 CHAIRPERSON FECKNER: Microphone, please.

20 Thank you.

21 MS. LANDERS: Thank you, Michelle.

22 So we looked at -- overall at the incentive
23 metrics that have been used historically. And
24 fundamentally we felt that, you know, they all still were
25 quite applicable. They still made sense going forward,

1 especially for your executive management staff, because a
2 lot of them go beyond just investment performance and look
3 at other areas like customer satisfaction, engagement,
4 looking at operational costs and things likes. So
5 overall, structurally, we still agree with the metrics.
6 What you will see is a couple of the more material
7 adjustments we are proposing are, one, is to the
8 investment performance grid on the total fund performance.
9 This was taken into account through countless analysis of
10 your historical look-back analysis reflecting on market --
11 sort of market best practices and typical market practice
12 in terms of how these performance hurdles were set.

13 And so I would say that that's the most material
14 adjustment is the performance expectations on the total
15 fund side. That would then apply, of course, to the CEO,
16 but also to all of the other incentive eligible positions
17 that are tied to total fund. And then in the other areas
18 around the operational cost metric, we've just provided
19 more clarity in terms of what can be included or excluded
20 in that calculation, but we haven't fundamentally changed
21 any of the performance expectations as well.

22 And so those were the major ones. Brad, I don't
23 know if you have anything else to add, but I think the
24 most material one was the change on the total fund
25 performance expectation side. And we -- you know, we're

1 happy to answer any questions as it relates specifically
2 to that or any other questions you have on the performance
3 metrics we've included.

4 CHAIRPERSON FECKNER: The one thing I do want to
5 put in here is that I would like you to find a way -- I
6 don't know that you is. It's a -- well, that's what you
7 guys do, but find a way to carve out the CEO's incentive
8 metrics from the other folks. Because as it sits now, we
9 can't have a discussion with th CEO or any staff regarding
10 those metrics of any of the employees. If we carve out a
11 separate set for the CEO, then the CEO could actually have
12 a discussion with the Committee and/or the Board regarding
13 the metrics of the other staff members. So if you can
14 find a way to do that, I think it gives us a little more
15 flexibility and a little more insight versus us just
16 sitting up here making a blind decision.

17 MR. LANDERS: Understood. We can work with HR
18 and Legal to make sure whatever we're proposing will fit
19 within any of the guidelines of the State for sure.

20 CHAIRPERSON FECKNER: All right. Any other
21 questions, comments, Board members, Committee members?

22 Seeing none.

23 Ms. Tucker.

24 HUMAN RESOURCES DIVISION CHIEF TUCKER: Thank
25 you, Chair Feckner. So is the Committee moving to adopt

1 this item with the current metrics proposed?

2 VICE CHAIRPERSON ORTEGA: I'll move approval.

3 CHAIRPERSON FECKNER: Ms. Ortega moves approval
4 unless there's any discussion.

5 COMMITTEE MEMBER MILLER: Second.

6 CHAIRPERSON FECKNER: Second by Miller.

7 Any other discussion on the motion?

8 One thing I do want to say and I talked to you
9 folks about this earlier is that, you know, as we build
10 these metrics, we understand that the civil service side
11 does not get these increases, so we're building a larger
12 disparity between the executives and the rank-and-file
13 workers. We want to be careful to get too far afield of
14 that, because some -- some right now already feel that
15 it's too far aside. And so what we'll start seeing is the
16 attrition will start coming from the rank-and-file
17 workers, which is the worker bees of this group, and then
18 we'll have nobody to do the work and a lot of managers.
19 So we want to make sure that we're keeping that within
20 bounds, so as we go forward.

21 Ms. Taylor.

22 COMMITTEE MEMBER TAYLOR: Thank you. I was
23 actually going to say that.

24 (Laughter.)

25 CHAIRPERSON FECKNER: Read your mind.

1 COMMITTEE MEMBER TAYLOR: You read my mind.
2 Also, I was wondering, the fund performance both total
3 fund and asset class based, I thought we -- I thought that
4 wasn't going through quite yet, because I'm not sure about
5 that asset class. I know we're doing it right now.

6 CHAIRPERSON FECKNER: Still on total fund.

7 COMMITTEE MEMBER TAYLOR: It's -- oh, okay. It's
8 still on total fund. All right. I'm good then.

9 (Laughter.)

10 CHAIRPERSON FECKNER: Okay. We do have one
11 request to speak from the audience before we vote.

12 Mr. Jelincic.

13 MR. JELINCIC: J.J. Jelincic, beneficiary.

14 I want to commend the consultant for changing the
15 benchmark on the total fund per -- or suggestion changing
16 the benchmark on total fund performance. I think that it
17 is high time that we quit paying bonuses for below market
18 or below benchmark performance.

19 I feel that the 10 basis points is -- for the max
20 is too low. The previous 35 basis points was too high,
21 when you're running -- essentially running an index fund,
22 but I am perfectly willing to say let's adopt it even with
23 10 basis points to get rid of paying a bonus for below
24 market performance.

25 I also had a comment on 5d, which is the

1 incentive compensation, but it's related. I can either
2 make that now or come back and deal with it at that time.
3 Whatever is the pleasure of the Committee.

4 CHAIRPERSON FECKNER: You can make that now, if
5 you'd like.

6 MR. JELINCIC: Okay. In 5d, which is for the
7 Chief Executive Officer, it is -- it has a separate set of
8 criteria, which is a point that you just raised. But one
9 of the objectives is key business objective, which I think
10 clearly belongs in the CEO compensation. It's weighted at
11 25 percent. The target is for the CEO will be 100 when
12 you get around to making the change. So this is 100
13 percent times 25 percent. But where it comes -- becomes a
14 problem is when you get occasionally meets expectation,
15 we're going to give you half of that incentive. If the
16 CEO is only occasionally meeting the expectation, there
17 needs to be a different discussion rather than how much of
18 a bonus to be giving them.

19 But under this plan, it would be 100 percent,
20 times 25 percent, times 50 percent. So for occasionally
21 meeting the expectation, they would be eligible for a 12
22 and a half percent bonus.

23 Marcie asked me to point out, because I'd told
24 her I was making the comment, that this isn't really the
25 way the process works, in which case, that's a whole

1 nother set of problems. I remember a year ago this
2 Committee proposed a incentive for the CEO after a closed
3 executive -- or a closed Board meeting, the Committee
4 reported out a different number without even indicating
5 that it was, in fact, a different number. So clearly, the
6 process is not quite as clear as it's laid out here, but I
7 thank you.

8 CHAIRPERSON FECKNER: Thank you.

9 Any other comments?

10 Seeing none.

11 Motion being before you. All in favor say aye?

12 (Ayes.)

13 CHAIRPERSON FECKNER: Opposed, no?

14 Motion carries.

15 Ms. Tucker.

16 HUMAN RESOURCES DIVISION CHIEF TUCKER: Thank
17 you, Mr. Chair.

18 So that brings us to Item 5d, which is presented
19 annually as part of the regular incentive plan cycle
20 required under the Board's Compensation Policy for
21 executive and investment management positions.

22 Recommendations for the Chief Executive Officer's
23 fiscal year 22-23 incentive plan will be presented by the
24 Board's compensation consultant, GGA, and have been
25 provided in Attachment 1 to the item.

1 Base on the Committee's earlier discussion and
2 action on Agenda Item 5c, the annual review of incentive
3 metrics, the CEO's annual incentive plan for fiscal year
4 22-23 will be updated to reflect the approved incentive
5 metrics and scoring thresholds.

6 So I'll now turn it over to GGA for their
7 presentation.

8 MR. LANDERS: Thanks. Thanks, Michelle.

9 When you look the CEO incentive plan, similar to
10 our comments on the overall metrics, the areas that were
11 covered as part of the CEO's incentive again we felt were
12 appropriate for the CEO position, recognizing that that
13 role doesn't have investment oversight like a CIO. And
14 so, you know, having a relatively small percentage on
15 total fund investment performance made sense along with
16 some comparisons of investment performance against CEM or
17 a broader universe of organizations.

18 We wanted to keep as well the weighting on what
19 we call quantitative metrics. Those that can be, you
20 know, look -- evaluated quantitatively, keeping that at
21 that 75 percent of the overall incentive. So we felt that
22 remained appropriate and is in line with we see in the
23 broader market for CEOs.

24 The couple of tweaks hat we have suggested for
25 this year, one, of course, which was already discussed as

1 part of 5c, was around the moving of the total fund
2 investment hurdles from the -- you know, to the new
3 performance expectations. And then a couple of other
4 tweaks more around terminology around switching it from,
5 you know, that 25 percent that was just mentioned,
6 referring to it as qualitative more on the key business
7 objectives, which can be and hopefully can be quantified
8 or described in good detail by the Committee, so you have
9 more of a way of -- you know, it's not just, you know,
10 pulling numbers -- pulling sort of an assessment out of
11 the sky. You have very objectively and easily able to
12 identify, these are all the different things that the CEO
13 did throughout the year that allowed them to earn their
14 incentive in this key objective -- key business objective
15 area.

16 And then the only other tweak there was you
17 remember last year, when we were work -- when you were
18 working through the strategic plan, we had added in an
19 element that related to the CEO's performance in putting
20 together the strategic plan, the Board's overall
21 confidence, and sort of pleased -- being pleased with, you
22 know, what came out of that strategic plan. That is
23 something that we typically see put in for years that you
24 are working on a strategic plan for the next five -- five
25 years or so.

1 And so with that plan now being -- you know,
2 moving forward and being approved, that is something that
3 we suggest being taken out of the key business objectives
4 areas, and, you know, just focusing more on the core areas
5 that, yes, you've identified performance expectations in a
6 lot of those areas that you want to hit as part of that
7 Strategic Plan, and embedding those into the annual
8 incentive process and the objectives that you're setting.

9 So we just have suggested removing that strategic
10 plan component from the key business objectives assessment
11 that will be done at the end of the 2022-23 fiscal year
12 when you do the CEO evaluation.

13 Other than that, there -- you know, we kept
14 things relatively the same, because we still felt that the
15 areas measured and the weightings were generally
16 appropriate.

17 CHAIRPERSON FECKNER: All right. Thank you.

18 What's the pleasure of the Committee?

19 HUMAN RESOURCES DIVISION CHIEF TUCKER: Pardon
20 me, Mr. Chair. I just wanted to -- one point of
21 clarification, if I may?

22 CHAIRPERSON FECKNER: Um-hmm.

23 HUMAN RESOURCES DIVISION CHIEF TUCKER: So on
24 page three of the Attachment 1, there is a organizational
25 leadership priority and there's a weighting change

1 proposed. This was part of Item 5a that you deferred for
2 the workshop, so that part would not be included in the
3 action today. However, on page four of Attachment 1, the
4 total fund performance change, that would. That's where
5 we've reduced the -- tightened the benchmark.

6 CHAIRPERSON FECKNER: Correct. And I also want
7 to point out as you bring up that -- the piece about the
8 change, that that was something that GGA put forward,
9 those salary increase changes. That wasn't something that
10 our staff put forward. So I want to make that very clear
11 for the public, that this was something driven by you and
12 your research and bringing this forward. But again,
13 that's not coming to a vote today.

14 So again what's the pleasure of the Committee?

15 MR. KELLY: Excuse me, Mr. Chair. Just as a
16 point of clarification. As your member had mentioned
17 earlier, he was applauding the introduction of key --
18 individual key business objectives. I'd like to point out
19 that these were all -- always in Marcie's plan, but in the
20 policy, they were referred to as qualitative objectives.
21 And then further down the pol -- in the policy, it would
22 say this qualitative -- the qualitative objective
23 component is comprised of key business objectives.

24 We -- as you know, we've been working with your
25 Committee to change this -- the subjectivity -- as much of

1 the subjectivity of the assessment as possible to
2 objectively apply what we would call smarter objectives,
3 specific attainment, relevant, time-bound, ethical, and
4 results based -- risk weighted, sorry. And so want to
5 make sure that there's -- there's some clarity here.

6 We're not changing what's in here. We're just
7 changing the terminology, because we want to call it what
8 it really is, which are individual key business
9 objectives. And that 25 percent objective or component
10 has always been there.

11 CHAIRPERSON FECKNER: Very good. Thank you.

12 COMMITTEE MEMBER TAYLOR: Move approval with the
13 exception

14 CHAIRPERSON FECKNER: It's a -- Ms. Taylor moves
15 approval with the exception that Ms. Tucker mentioned.

16 Is there a second?

17 COMMITTEE MEMBER PACHECO: Second.

18 CHAIRPERSON FECKNER: Seconded by Mr. Pacheco.

19 Any discussion on the motion?

20 Mr. Miller

21 COMMITTEE MEMBER MILLER: Yeah. I support the
22 motion and will be voting yes. I just do want kind of --
23 a thought that, you know, the strategic planning is an
24 iterative process. It's not just a once -- you know, one
25 and done every five years, but I do feel that the focus on

1 the strategic and the potential to have to make revisions
2 in this area is covered in those other business
3 objectives, and our metrics, and everything, but I just
4 don't want anyone to have the impression that, you know,
5 we'll put it in, we'll pull it out, we'll put it in, we'll
6 pull it on a -- on a, you know, a five-year planning
7 horizon or whatever it may be.

8 MR. KELLY: Just to respond to Mr. Miller. We
9 totally recognize that, but we also recognize that the
10 process through which establishing a new strategic plan
11 is a huge task. And so therefore, we'd like to see it
12 recognized on -- in the incentive plan when it is
13 critical. And not saying that it's not critical
14 afterwards, but when it's critical that, you know, the --
15 the drafting of that plan and -- and the formulation -- or
16 the creation of that plan is key. It's a key element
17 within your cycle. And so therefore, you know, the
18 process through which you're expecting Marcie to put that
19 plan together and put a plan together that you all like,
20 and approve, and support is very important.

21 And then after that, it's the -- the
22 implementation and the realization of that plan that
23 you're assess -- you're assessing. There may be squeaks
24 along the way that will be required. But again, the
25 lion's share of your assessment should be about how is

1 Marcie applying that plan? Is she -- is she making
2 progress throughout that plan? And then when you get
3 close to a point where a new plan needs to be -- needs to
4 be drafted, that's when that item would be normally put
5 back on.

6 COMMITTEE MEMBER MILLER: Thank you.

7 CHAIRPERSON FECKNER: All right. Thank you.

8 Motion being before you.

9 All in favor say aye?

10 (Ayes.)

11 CHAIRPERSON FECKNER: Opposed, no?

12 Motion carries.

13 Than you. Thank you both very much.

14 That brings us to Item 6, Summary of Committee
15 Direction. Mr. Hoffner.

16 CHIEF OPERATING OFFICER HOFFNER: See if I've got
17 this right. Received feedback from the Chair and
18 Committee members to establish and set up an education
19 session/workshop in the future to go over the Compensation
20 Incentive Policy. And I -- I identified a bunch, but I
21 don't know if I should list them out, or just sort of
22 based upon the feedback.

23 And then separately, GGA was directed by the
24 Chair and Committee members to develop a incentive plan
25 for the CEO that will be different from others in the

1 plan, so that we'd split out, so their feedback can be
2 sought related to implementation of such incentives for
3 other employees. Does that capture it?

4 CHAIRPERSON FECKNER: I think you did.

5 CHIEF OPERATING INVESTMENT OFFICER HOFFNER:
6 Okay. Thank you. That's it.

7 CHAIRPERSON FECKNER: And I, too, want to not
8 only thank GGA for their presentation today and all their
9 hard work, but I want to thank you and your staff,
10 especially Ms. Tucker Ms. Amerongen for being the
11 gatekeepers of all of this, as we move through the
12 process. There's certainly been a lot of iteration. So
13 we thank you for all the hard work and we know it's not
14 easy.

15 That being said, this meeting is adjourned.

16 (Thereupon the California Public Employees'
17 Retirement System, Board of Administration,
18 Performance, Compensation, & Talent Management
19 Committee open session meeting adjourned
20 at 10:04 a.m.)

21
22
23
24
25

CERTIFICATE OF REPORTER

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Performance, Compensation & Talent Management Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California;

That the said proceedings was taken before me, in shorthand writing, and was thereafter transcribed, under my direction, by computer-assisted transcription.

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 22nd day of June, 2022.



JAMES F. PETERS, CSR
Certified Shorthand Reporter
License No. 10063